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भारत संचार निगम लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

No. 3-5/2013-BP-CFA

Dated 08.05.13

To

All Chief General Managers,
Telecom Circles/Metro Districts

Sub: Circulation of Circle wise Revenue as well as Physical targets for the year 2013-14.

Kindly find enclosed herewith the circle wise Revenue as well as Physical targets for the year 2013-14 for CFA Business Vertical. These targets may be further distributed SSA wise to SSAs and all out efforts should be made to achieve the same.

(Narendra Kumar)
Sr. GM (BP-CFA)

Copy to:

1. Director (Finance) - in reference to letter no. 16-60/2013-B dated 12.04.2013
2. Sr. GM (CP&M) - in reference to your office letter no. CPM/1-54/MoU/2013-14/2013/6 dated 16.04.2013

BSNL CO, Bharat Sanchar Bhawan, New Delhi-1

Revenue as well as Physical Targets for FY 2013-14

Sl.No	Name of Circle	IUC Revenue Target for FY 2013-14 (In Cr)	Basic Plus Revenue Target for FY 2013-14 (In Cr)	IUC+Basic Plus Revenue Target for FY 2013-14 (In Cr)	Broadband Revenue target for FY 2013-14 (In Cr)	Landline Physical Targets for FY 2013-14 (In Nos.)	Broadband Physical Targets for FY 2013-14 (In Nos.)	Broadband Capacity Addition Targets for FY 2013-14 (In Nos.)	Proposed Target for migration of legacy wireline network to NGN for FY 2013-14 (In Nos.)
1	A&N	1.52	5.00	6.52	3.26	100.00	1500	3000	0
2	AP	320.91	458.00	778.91	414.01	10000.00	310000	81000	57000
3	AS	44.64	50.00	94.64	41.73	500.00	28000	7000	7000
4	BH	102.82	49.00	151.82	46.36	500.00	35000	16000	6000
5	CGH	20.02	36.00	56.02	43.16	500.00	26000	7000	0
6	GUJ	172.44	491.00	663.44	288.31	6000.00	162000	143000	0
7	HR	84.56	149.00	233.56	111.02	1500.00	82000	62000	7500
8	HP	38.15	49.00	87.15	40.48	1000.00	28000	17000	7500
9	J&K	39.29	52.00	91.29	38.19	2500.00	24000	8000	3000
10	JKD	30.55	44.00	74.55	47.14	500.00	30000	19000	2000
11	KTK	221.16	540.00	761.16	448.78	10000.00	228000	103000	32000
12	KRL	358.09	632.00	990.09	521.84	15000.00	326000	123000	61000
13	M.P.	94.71	197.00	291.71	143.44	1000.00	102000	77000	0
14	MH	320.88	690.00	1010.88	436.50	15000.00	246000	270000	0
15	NE-I	32.60	19.00	51.60	17.43	1000.00	13000	11000	10000
16	NE -II	1.61	15.00	16.61	12.63	500.00	8000	8000	2000
17	OR	106.24	75.00	181.24	86.75	500.00	64000	32000	9000
18	PB	151.35	223.00	374.35	256.69	500.00	177000	104000	20000
19	RAJ	154.50	250.00	404.50	184.84	500.00	121000	50000	20000
20	TN	221.48	387.00	608.48	400.06	5000.00	260000	180000	74000
21	U.P.E	238.96	119.00	357.96	133.69	500.00	73000	36000	15000
22	U.P.W	112.10	151.00	263.10	179.72	500.00	68000	50000	6000
23	UTL	6.28	51.00	57.28	42.53	500.00	26000	14000	3000
24	WB	79.00	103.00	182.00	82.11	1500.00	50000	32000	82000
25	KOL	55.32	285.00	340.32	158.86	1000.00	62000	109000	38000
26	CHTD	71.94	311.00	382.94	299.75	500.00	155000	48000	38000
27	NTR	26.86	0.00	26.86	0.00	0.00	0	0	0.00
	GRAND TOTAL	3107.97	5431.00	8538.97	4479.28	76600.00	2705500	1610000	5,00,000